

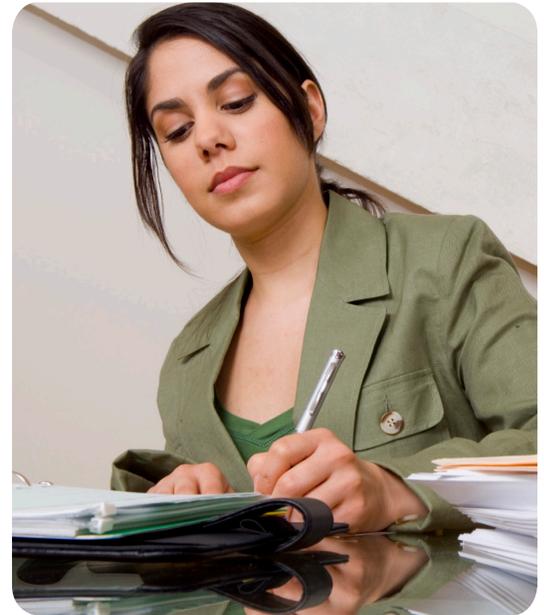
UNLV Grant Academy: Research, Write & Manage Your Way to Funding

Purpose, planning, and passion come together in the profession of grant writing. Successful grant writing and administration requires big-picture thinking and the ability to sell your organization’s vision. It also entails systematic tracking of finances and outcomes.

For many nonprofit, educational, governmental, and scientific agencies, grant funding is a key element of their overall funding mix. New programs, essential services, and cutting-edge research often would not be possible without the support of foundations, government agencies, and corporate philanthropy programs. As a grant writer, it is your job to identify the best potential funding sources and make a persuasive case for your project or cause.

The Successful Grant Writer & Manager

Successful grant writers and administrators are skilled in numerous areas. Foremost, they are **excellent communicators**. Not only can grant writers craft a well-organized, compelling narrative, they are adept at staying connected to current and prospective funding agencies. They nurture relationships with potential partners so projects and clients can benefit from streamlined processes and areas of expertise. They are also **thorough researchers**. A great deal of investigation goes into a grant before the first word is ever written. A **knack for financial analysis** leads to well-developed budget sections and final reports. It is helpful for grant writers to be **good under pressure**. Deadlines, competing interests, and pressure to succeed are not for the faint of heart.



Grant writers may work full time for an organization, or may be engaged on a contract basis. Employers look for grant training plus a strong track record of grant awards; familiarity with an industry (nonprofit, medicine, science, historic preservation, etc.) is extremely useful.

Strong grant writing and skills are increasingly essential for professionals working in

- Scientific research
- Academia
- Social services
- Education
- Art, music, and theatre
- Historic preservation/ interpretation
- Health care
- Government

“How wonderful it is that nobody need wait a single moment before starting to improve the world.”

- Anne Frank

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Earning your Grant Writing Certificate

To earn the UNLV Grant Academy certificate, you must successfully complete five core courses:

Identifying Funding Sources: Match your project to the most appropriate funding source to improve the odds of support.

Building a Grant Ready Organization: Assess and build the organizational capacity and institutional partnerships necessary to obtain grant funding.

Proposal Writing I: Prepare a grant application targeted at smaller state and local philanthropic funding sources.

Proposal Writing II: Prepare a grant application targeted at large funding sources including the federal government and large philanthropic organizations.

Grants Management: Effectively manage and report on grants once awards have been made.

Curriculum covers the full life cycle of a grant, enabling you to produce winning applications plus policies to support successful oversight and administration. During your time in the Grant Academy, you will not only walk through all the steps of writing a grant; you will also have opportunities to review completed proposals to learn what distinguishes a funded grant from an unsuccessful one. The program meets once per week for three hours.



Grant Academy courses are taught by experienced grant writers, development officers, and nonprofit leaders actively working in Las Vegas. The certificate curriculum was developed in partnership with UNLV's School of Public Policy and Leadership.

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Enroll in an upcoming session

Register now for UNLV Grant Academy classes. View course descriptions and schedules online at continuingeducation.unlv.edu/catalog/unlv-grant-academy. A discount is available when you register for all five courses at once. Courses may be taken individually to expand your skill set.

Contact Us

We are happy to answer your questions about any of our programs. Reach UNLV Continuing Education by phone at **702-895-3394** or via email at continuing.education@unlv.edu.