

UNLV GRANT ACADEMY CERTIFICATE

Purpose, planning, and passion come together in the profession of grant writing.

For many nonprofit, educational, governmental, and community-benefit agencies, grant funding is a key element of their overall funding mix. New programs, essential services, and cutting-edge research often would not be possible without the support of foundations, government agencies, and corporate philanthropy programs. As a grant writer, it is your job to identify the best potential funding sources and make a persuasive case for your project or cause. The **UNLV Grant Academy** can train you to do just that.

A Career as a Grant Writer

Successful grant writing and administration requires big-picture thinking and the ability to sell your organization's vision. It also entails systematic tracking of finances and outcomes.

Grant writers may work full time for an organization, may be engaged on a contract basis, or may write and manage grants as part of their overall job duties in another position. Employers look for grant training plus a strong track record of grant awards. Familiarity with an industry (nonprofit, medicine, science, historic preservation, etc.) is extremely useful.

In-demand grant writers are skilled in numerous areas. Foremost, they are excellent **communicators**. Not only can grant writers craft a well-organized, compelling narrative, they are adept at staying connected to current and prospective funding agencies. They are also thorough **researchers**. A great deal of investigation goes into a grant before the first word is ever written. A knack for **financial analysis** leads to well-developed budget sections and final reports. It is helpful for grant writers to be **good under pressure**. Deadlines, competing interests, and pressure to succeed are not for the faint of heart.



Nevada Employment Outlook:

Average 2018 base salary listed for Las Vegas at salary.com was \$71,450; salaries vary greatly by experience, track record, and the size and type of employer.

www1.salary.com/NV/Las-Vegas/Grants-Proposal-Writer-Salary.html

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WHERE CAN I PUT MY GRANT WRITING SKILLS TO WORK?

While grant writing can be a stand-alone career, for many professionals grant writing is a requirement within a broader career field. Strong grant writing skills are increasingly essential for professionals working in:



Scientific research



Art, music, & theatre



Education



Health care



Social services



Academia



Preservation & conservation



Government

Earning your UNLV Grant Academy Certificate

The **UNLV Grant Academy** curriculum covers the full life cycle of a grant, enabling you to learn best practices that produce winning applications plus organizational policies that support successful oversight and administration. During your time in the Grant Academy, you will not only walk through all the steps of writing a grant; you will also have opportunities to review completed proposals to learn what distinguishes a funded grant from an unsuccessful one. This certificate is offered in partnership with the UNLV School of Environmental and Public Affairs.

To earn the UNLV Grant Academy certificate, you must successfully complete five core courses:

Identifying Funding Sources

Match your project to the most appropriate funding source to improve the odds of support.

Building a Grant Ready Organization

Assess and build the organizational capacity and institutional partnerships necessary to obtain grant funding.

Proposal Writing I

Prepare a grant application targeted at smaller state and local philanthropic funding sources.

Proposal Writing II

Prepare a grant application targeted at large funding sources including the federal government and large philanthropic organizations.

Grants Management

Effectively manage and report on grants once awards have been made.

Free Information Sessions

Attend a free information session to meet the instructors and learn about class format, curriculum, financial assistance, and employment outlook. For upcoming information session dates and times, visit ced.unlv.edu/grant-academy.

Registration

View course descriptions and schedules online at ced.unlv.edu/grant-academy. A discount is available when you register for all five courses at once.

Contact Us

Reach UNLV Continuing Education at 702-895-3394 or continuing.education@unlv.edu.



Related Programs:

Nonprofit Management

Nonprofit leaders are fueled by passion for their cause and the opportunity to make an impact on their community. Successful nonprofit professionals pair strong financial and sector-specific expertise with the soft skills required to inspire change and flex under fluid conditions. UNLV Continuing Education nonprofit courses are offered in partnership with United Way of Southern Nevada and build the foundation of knowledge every nonprofit professional should know. Program details at ced.unlv.edu/nonprofit.